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Trainer Information

Richard Marriot is a seasoned primary care director/manager, involved in designing, implementing, and delivering NHS operational activities and improvement since 2006. Formally in the military, Richard has a passion for supporting organisations and individuals in their intentions to develop and improve. Currently working in, Greater Manchester, Richard has previously been employed in practice and programme manager positions, delivering programmed change across England and Wales.

In addition to supporting Network for Practices in their delivery of improvement and support across the UK, Richard has also been employed as an Associate Trainer for Thornfield's [FPM] where he delivered the GP Forward View developments as well as Institute for Leadership and Management [ILM] training, conflict and HR training.

Booking Information

To book a place/s email bookings@networkforpractices .co.uk

Our acceptance of your booking brings into existence a legally binding contract between us on the following Terms & Conditions - If places are booked but cancelled before payment has been made or a candidate DNAs, the fee will remain due. Cancellations will attract a refund if the course is subsequently fully booked. To avoid any confusion, we ask that Cancellations are by email only. We will make every effort to resell the cancelled place. Where places are free a £45 charge will be applied to cancellations/DNAs. Payment is required within 30 days from date of invoice.

Successful Appraisals

Date: 2nd December 2025

Times: 1330 - 1630

Venue: Microsoft Teams Online Platform

Places available: 12

Fee/s: NfP Members £60

Non Members £105



This workshop is suitable for GPs, Practice Managers, team leaders, nurse managers and any staff managing appraisals.

Introduction

The dreaded appraisal reviews are coming around again. Let's take the fear and hard work away and make all appraisals a positive and developmental experience

Aims

- To be able to plan for and hold a positive performance review, ensuring performance is raised to new levels.
- To give delegates the knowledge and confidence to be able to raise the performance of their underperforming staff.

Learning Outcomes

At the end of the workshop delegates will have a better understanding of:

- The purpose of the appraisal process
- How to plan a good performance review
- The skills needed to hold a positive performance review
- Feedback and coaching techniques to improve performance
- And will have practiced skills needed